Ave Maria Parish Financial Report Fiscal Year 2021 July 1, 2020 – June 30, 2021

Fiscal Year 2021 Financial Highlights

Despite the many challenges posed by the pandemic, we are pleased to report that your parish and parochial school finished Fiscal Year 2021 (FY21) in sound financial condition. The parish and school are still facing financial headwinds, but with your support and our ongoing cost control measures, we are optimistic that parishioners and students will be well served in the years ahead.

The following report offers financial summaries of Ave Maria Parish, comprised of Our Lady of the Assumption Church, Saint Maria Goretti Church and Our Lady of the Assumption School for the period of July 1, 2020 through June 30, 2021 (fiscal year 2021).

Some noteworthy observations about FY21:

- The disruption in parish operations caused by the pandemic reduced offertory giving, which accounted for nearly half (54%) of total revenue. Despite a decline, our revenue achieved 86% of FY20 levels, which was stronger than most parishes in the Archdiocese of Boston. As a general model, offertory giving alone should cover normal operating expenses. As we move forward, it will be important to keep that goal in balance.
- On average, 28% of the weekly offertory is received through online giving. This is an important component in our revenue stream and parishioners who do not make their weekly offering online are encouraged to explore this option to support the parish.
- We have been most blessed by the stewardship of our parishioners through the Inspiring Hope Capital Campaign. The donations we continue to receive, combined with other gifts and bequests, are nearly 30% of our total revenue.
- Parish operating expenses were 2% lower than FY2020, driven by reductions in salary and professional service expenses. As we move forward, we will continue diligence on expense containment, mindful of our mission to serve the parish community.
- A component of our expenses include the obligation to return payment to the Archdiocese of Boston for the line of credit they provided at the beginning of the COVID shutdown. We anticipate those obligations to continue over the next 4 years.
- Perhaps more than any other part of our parish, OLA School had significant disruption due to COVID; yet, student enrollment surged. Decreased operating revenue sources and increased facility expenses were offset by the Payroll Protection Program aid.

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Ave Maria Parish

| PARISH REVENUE | FY 2021 | FY2021 | FY2020 |
|-----------------------------|-----------|-----------|-----------|
| | Actuals | Budget | Actuals |
| Collections, Contributions, | 1,039,199 | 1,006,740 | 1,038,252 |
| Bequests & Fundraising | | | |
| Sacramental Offering | 64,566 | 60,000 | 63,210 |
| Other Revenue* | 130,861 | 135,500 | 200,314 |
| TOTAL REVENUE | 1,234,626 | 1,202,240 | 1,301,776 |

^{*} includes Religious Education Fees

| PARISH EXPENSES | FY 2021 | FY2021 | FY2020 |
|-----------------------|-----------|-----------|-----------|
| | Actuals | Budget | Actuals |
| Employee Compensation | 583,237 | 487,133 | 594,661 |
| Clergy Benefits | 110,099 | 172,731 | 109,179 |
| Professional Services | 8,880 | 6,400 | 17,553 |
| Facility Expense | 188,813 | 194,100 | 192,091 |
| Pastoral | 17,376 | 37,830 | 32,710 |
| Other Expense* | 270,942 | 217,610 | 250,450 |
| TOTAL EXPENSES | 1,179,347 | 1,115,804 | 1,196,644 |

^{*} includes RCAB Central Ministry tithe

| NET OPER.INCOME | 55,279 | 86,436 | 105,132 |
|---------------------|---------|----------|---------|
| NonOperating Income | 173,585 | (85,000) | (1,762) |
| NET INCOME | 228,864 | 1,436 | 103,370 |

Recap Other Financial Information (As of June 30, 2021)

Parish Checking Accounts \$131,437 Parish RCAB Revolving Funds \$518,042

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Our Lady of the Assumption School

| SCHOOL REVENUE | FY 2021 | FY2021 | FY 2020 |
|--------------------|-----------|-----------|-----------|
| | Actuals | Budget | Actuals |
| Gifts and Bequests | 41,428 | 85,000 | 74,846 |
| Tuition and Fees | 2,355,693 | 2,192,356 | 2,134,009 |
| Other Income | 123,437 | 100,000 | 142,032 |
| Fundraising | 57,603 | 200,800 | 99,141 |
| TOTAL REVENUE | 2,578,161 | 2,578,156 | 2,450,028 |

| SCHOOL EXPENSES | FY 2021 | FY2021 | FY2020 |
|-----------------------|-----------|-----------|-----------|
| | Actuals | Budget | Actuals |
| Employee Compensation | 2,161,879 | 1,814,405 | 1,973,667 |
| Facility Expense | 337,561 | 332,500 | 233,645 |
| Program Activities | (27,177) | 73,000 | 48,715 |
| Cafeteria Expense | 30,524 | 60,000 | 90,113 |
| Fundraising Expense | 11,676 | 75,000 | 14,994 |
| Other Expense | 161,991 | 37,660 | 67,719 |
| TOTAL EXPENSES | 2,676,454 | 2,392,565 | 2,428,853 |

| NET OPER.INCOME | (98,293) | 185,591 | 21,175 |
|---------------------|----------|----------|--------|
| NonOperating Income | 363,300 | (35,000) | 0 |
| NET INCOME | 265,307 | 150,591 | 21,175 |

Recap Other Financial Information (As of June 30, 2021)

| School Checking Account | \$483,819 |
|-------------------------|-----------|
| School Saving Account | \$424,918 |
| RCAB Accounts | \$54,985 |